



May 4<sup>th</sup> 2023

To whom it may concern

This letter confirms that Nintex, the manufacturer of K2, has an exclusive distributor agreement with FocusIS as distributor of K2 Software in the Israel region for 2023/24. This includes K2 Five, K2 Smartforms, K2 Blackpearl and other K2 branded products available via Nintex. There are other partners who can provide other Nintex products, not K2, in Israel.

Partners and Distributors are independent third parties who are authorised to resell K2 licenses in their agreed territories. Partners and Distributors not only resell licenses but may also provide services required around those products.

Regards

A handwritten signature in black ink, appearing to read 'J Fowell', written in a cursive style.

James Fowell

Strategic Partner Manager (EMEA)

Nintex